





VIETNAM'S ECONOMY 2024 STATUS AND 2025 OUTLOOK

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KEY ACHIEVEMENTS - 2024

Regaining growth momentum

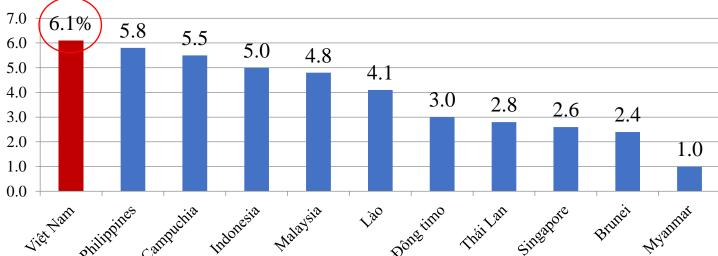
similar to the pre-Covid-19 period



GDP: reduced by **0,15%** due to Storm No.3 (Yagi)

Source: GSO

Highest growth rate in ASEAN



Source: IMF

Balanced growth *across three key sectors of the economy*

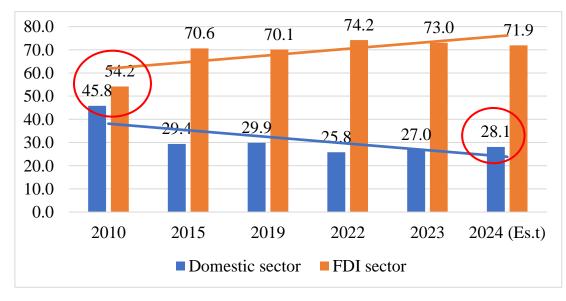
	Period	Agriculture	Industry- Construct	Services
1	Avg. 2015 - 2022	2.8	8.5	7.9
2	2023	3.8	3.7	6.8
3	2024 (estimate)	3.3	8.5	7.2

SHORTCOMINGS AND LIMITATIONS - 2024

WEAKNESS: The domestic economy sector is not robust enough to expand its presence in international markets

Source: GSO

Structure of Vietnam's export revenue (%)



SLOW: The structure is transitioning towards modernization *but at a pace slower than the government's expectations*

2030: TARGET is "Upper middle-income" countries (Agr. GDP share from 11.5% (nov) to 7.1% in 2030) - 6 years left

Source: WB, GSO

	Economies	Decline in the share of GDP from agriculture	Number of years needed
		GDI Hom agriculture	years needed
1	Group of "Upper	11.5% (1992) down to	31
	middle-income"	7.1% (2023)	
	countries		
2	Malaysia	11.6% (1996) down to	27
		7.7% (2023)	
3	Thailand	12.2% (1992) down to	31
		8.5% (2023)	

"GROWTH ENGINES": Continued slowdown

Contribution of Top 10 provinces to GDP of Vietnam (%)

			GRDP				
							growth rate
No.	Locality						for the first
110.	Locality	2015	2021	2022	2023	2023 vs	9 months
						2015	of 2024
							(%)
1	Ho Chi Minh	17.81	15.61	15.58	15.30	- 2.51	6.85
2	Ha Noi	13.04	12.65	12.44	12.24	- 0.80	6.12
3	Binh Duong	4.63	4.87	4.78	4.58	- 0.05	7.05
4	Dong Nai	4.54	4.54	4.38	4.22	- 0.32	7.71
5	Ba Ria – Vung Tau	5.67	3.73	4.00	3.46	- 2.21	0.32
6	Hai Phong	2.54	3.73	3.81	3.80	1.26	9.77
7	Quang Ninh	2.21	2.71	2.79	2.98	0.77	8.02
8	Thanh Hoa	1.84	2.53	2.63	2.58	0.74	12.46
9	Bac Ninh	2.49	2.68	2.53	2.08	- 0.41	5.52
10	Nghe An	1.72	1.85	1.84	1.82	0.10	8.30



TREND PROJECTIONS

FOR 2025 AND BEYOND

GLOBAL TREND - 2025

Key global economic indicators

- 1) **Geopolitical landscape:** Likely to stay volatile, unpredictable, and increasingly complex
- 2) Global economy: Improvement or similar to 2024

No.	Indicator	ĐVT	2023	2024	2025 DB	Trend
1	Economic growth rate					
	- IMF	%	3.3	3.2	3.2	Unchanged
	- WB	%	2.6	2.6	2.7	Increasing
	- WTO	%	2.7	2.7	2.7	Unchanged
2	Trade growth rate					
	- IMF	%	0.8	3.2	3.4	Increasing
	- WTO	%	-1.1	2.7	3.0	Increasing
3	Inflation (IMF)	%	6.7	5.8	4.3	Decreasing

Economic growth rates of Vietnam's five major partners (%)

3) Economic outlook for Vietnam's five major partners: A mix of opportunities and challenges

No.	Partner	2023	2024	2025	Trend
1	USA	2.9	2.8	2.2	Decreasing (-0.6)
2	EU	0.4	0.8	1.2	Increasing (0.4)
3	China	5.2	4.8	4.5	Decreasing (-0.3)
4	Japan	1.7	0.3	1.1	Increasing (0.8)
5	South Korea	1.4	2.5	2.2	Decreasing (-0.3)

Source: IMF

DOMESTIC TRENDS - 2025

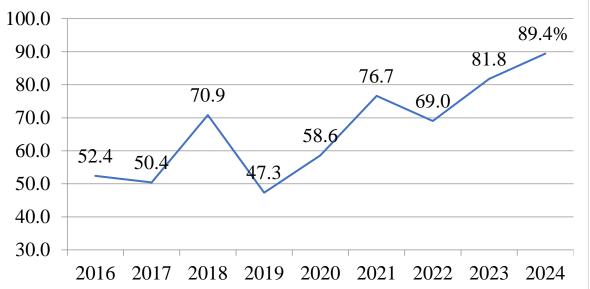
1. Business sector

Production and business performance has *improved notably*, (PMI of over 50 in 2024, higher than in 2023

Nevertheless ...

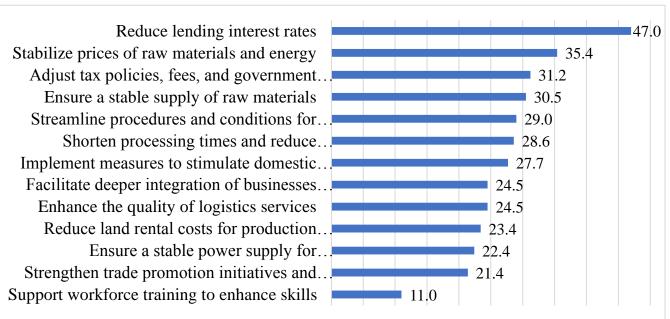
The number of additional businesses

from 2024 to 2025... not significant



Numerous challenges still persist

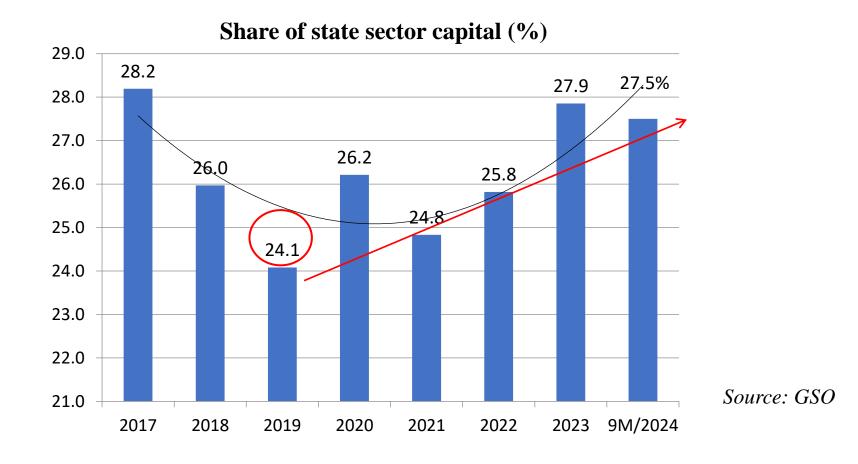
(13 recommendations to the Government)



2. State sector capital

State sector capital may still be required as a leverage point

(to sustain economic stability following COVID-19 and natural disasters)



3. FDI flows

No ·		2015 (billion USD)	2023 (billion USD)	Trend (%)
1	Global FDI	2049	1330	- 35.1
2	FDI inflows in EU + Australia, NZ	1267	407	- 67.9
3	FDI inflows in Asia	565	677	+ 19.8

Source: UNCTAD

2025: continues to be a bright spot

(USD 24.7 billion in the first nine months of 2024 - 11.6%)

However....

Source: CIEM

The scope of influence remains limited

		Number of	FDI
No.	Category	provinces	capital
		provinces	share (%)
1	FDI > 10 billion USD	14	74.8
2	FDI 1-10 billion USD	28	24.0
3	FDI < 1 billion USD	21	1.3
	Total	63	100

Source: GSO

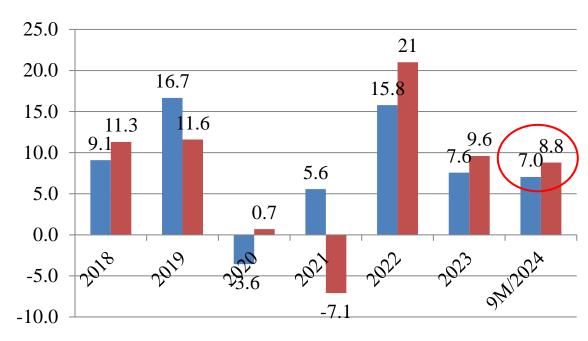
Impact on growth remains negligible

TT	Capital source	Direct	Spillover
		impact	impact
1	State sector capital	0.0413	0.0033
2	Non-state sector capital	0.2929	0.0231
3	FDI capital	0.0056	0.0004

4. Domestic market

The purchasing power of Vietnamese consumers continues to rise. *Nonetheless*, "*growth has remained modest*" due to the absence of significant improvements in workers' incomes.

International visitors to Vietnam continue to increase significantly. However, their contribution to economic growth remains disproportionate.



■ Growth rate of average income per worker (%)

■ Growth rate of retail sales and turnover (%)

No.	Indicator	2018	2019	2023	9M/2024
1	Growth rate of visitors (%)	20.2	16.2	244.2	45.8
2	Contribution to GDP (WTTC, %)	6.8	6.8	4.8	4.9
3	Contribution to GDP (GSO, %)	2.9	2.9	2.5	2.6

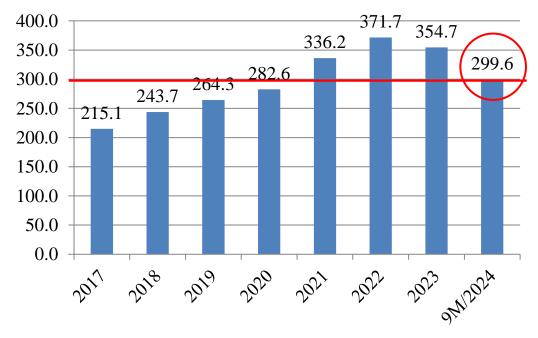
5. Export market

Continues to experience strong growth

(due to the recovery of global trade and trade agreements)

Nevertheless

Total export turnover (billion USD)

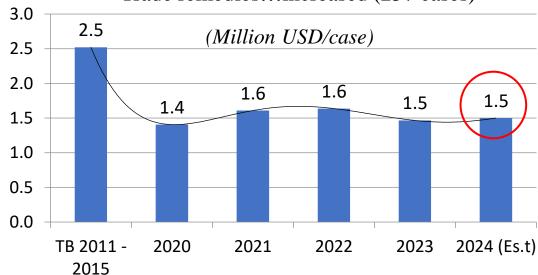


Source: GSO

Global political instability



Trade remedies...increased (257 cases)



Source: Trade Remedies Authority of Vietnam

6. Hard Infrastructure

Productive infrastructure in 2025 will be more comprehensive and modern



2024: 2021 km 2025: 3000 km



Airports, railways



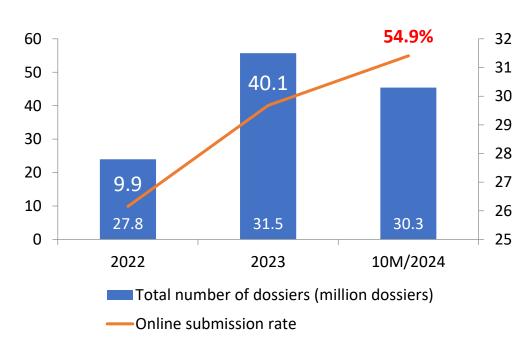
High-voltage power lines



7. Soft Infrastructure

State sector has made considerable efforts

Rate of online submissions (%)



Private sector face challenges in innovation

Contribution of the **digital economy** to GDP (%)

No.	Sector	2020	2021	2022	2023
1	Agriculture, Forestry and Fisheries (AFF)	0.05	0.05	0.05	0.05
2	Industry - Construction	6.08	6,22	5.97	5.63
3	Services	6.53	6.60	6.61	6.65
	Total	12.66	12.87	12.63	12.33

-Thailand (2022): 12.1%

- Singapore (2023): 17.3%

- Malaysia (2021): 23.1%

- China (2021): 40%

Source: National Public Service Portal

8. Institutions for development

Institutions for development in 2025: will be further improved and more streamlined

- 1) Legal documents finalized: 29 new laws were enacted in 2024, and 9 laws in 2023
- 2) Legal framework development: increased simplification of regulations

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- 2023: "Transport sector".
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- 2024: "Health sector".

- 2025: ????

BUT: "bottleneck of bottlenecks"

INFLATION AND ECONOMIC GROWTH FORECAST - 2025

Inflation Forecast

No.	Forecasting organizations	2023	2024	2025	2025 vs 2024 (percentage points)	Trend
1	CPI 9 months 2024 (GSO)	3.1	3.8			
2	Inflation (IMF)	3.3	4.1	3.5	-0.6	Good
3	Inflation (WB)	3.2	4.5	3.5	-1.0	Good

Economic growth Forecast

No.	Forecasting organizations	2024	2025	2025 vs 2024 (percentage points)	Trend
1	WB (August 2024)	6.1	6.5	0.4	Increasing
2	ADB (September 2024)	6.0	6.2	0.2	Increasing
3	IMF (October 2024)	6.1	6.1	0.0	Unchanged

RECOMMENDATIONS

1. Institutions for development

1) Short term: Focus on completing the guidelines for laws

The government and ministries, when drafting guidelines for newly established laws, should continue removing barriers in the spirit of simplification, aligned with market signals and the role of the market.

2) Medium term: Focus on adjusting laws

Goals for 2030 and 2045:

+ Operation of the economy: Based on market economy principles (state-market dynamics)

+ Scale of the economy: Achieving developed-country status (with the industrial and

service sectors becoming predominant)

+ Quality of the economy: Sustainable; clean energy; 'Net Zero'

Therefore:

- Not only focus on simplification, but also strive to achieve other goals.
- Focus not only on the content ... but also on speed (the lifespan of laws is approximately 9 years → only 1 2 revisions before reaching 2045)

2. Resources for development

- 1) Enhance the mobilization of private capital: FDI (Resolution 50-NQ/TW); credit (15%); remittances
- 2) Reduce inefficiencies in the public sector: (i) expedite the completion of unfinished projects and constructions; and (ii) accelerate public investment projects from the beginning of the year.
- 3) Reduce inefficiencies in the private sector: review, relocate, and reclaim unused land projects

3. Infrastructure for development

- 1) "Hard" infrastructure: Continue infrastructure development to enhance regional and inter-regional connectivity.
 - Highways (to be completed on time, reaching 3000 km by 2025)
 - Irrigation and disaster prevention works
 - North-South High-speed rail
- 2) "Soft" infrastructure: i) Approximately 40% of documents need to be processed online (ii) digital enterprises

4. Support policies for development

1) Business support: Continue the support to businesses and households

However, focus on the following priority areas:

- New businesses or those resuming operations within the year
- Businesses operating in difficult regions and areas with investment incentives
- Production of import-substitution goods (278 billion USD of imports over the past 9 months)
- Businesses affected by natural disaster risks (Storm No. 3, as stipulated by Resolution No. 143/NQ-CP, dated September 17, 2024)
- 2) Export support: (i) Effectively capitalize on trade agreements; (ii) Mitigate risks in maritime transportation through military conflict zones; (iii) Implement trade remedies strategies;



THANK YOU FOR YOUR ATTENTION!